

### **Schedule of Events**



#### MONDAY – November 3rd, 2014 Hyatt Vineyard Creek Hotel & Spa | Santa Rosa, CA

**REGISTRATION OPEN:** 

Location: Alexander Valley Foyer

9:00am-2:00pm

**MORNING WORKSHOPS:** 

9:30 am – 10:00 am

"Prop 65 Update & Overview "

Speaker: Tom McCormick, Executive Director of the CCBA

As a manufacturer of an alcoholic beverage product, <u>vou</u> are liable <u>if your retailers fail to post or maintain Prop 65</u> <u>warning signs visible to consumers.</u> This seminar will go over how you can "opt-in" to an out of court settlement to avoid future liability and lawsuits.

LOCATION: Alexander Valley Ballroom 1 & 2

## 10:00 am - 10:45 am"2014 Legislative Update"Speaker: Tom McCormick, Executive Director of the CCBA

Find out the details of AB 2010 which made significant changes to the duplicate license. Planning on selling your beer at a farmers market now that the CCBA-sponsored AB 2004 passed? Learn how to apply for the required license and what the restrictions are on this new privilege. Also find out the details of the new privilege that allows selling wine at your brewery during a "private party" and what exactly constitutes a "private party." This workshop will cover all of the 2014 Legislation and new laws.

LOCATION: Alexander Valley Ballroom 1 & 2

## 11:00 am - 12:00 pm"Insurance: A Dry Subject for a Wet Industry"Panelists: Krista Grove- Bidwell Insurance, Robert Binion-Carroll, Burdick &<br/>McDonough LLP, and Craig Rashkis—Farwell Rashkis, LLP

This panel of insurance and legal professionals will provide an overview of the basic insurance issues every craft brewer needs to know, from types of coverage and the application process to handling claims and working with your insurer.

LOCATION: Dry Creek Valley Ballroom

## 11:00 am - 12:00 pm"Trademark Clearance - a Hands On Workshop"Speaker: Candace Moon, The Craft Beer Attorney

Come and learn exactly what databases you need to check and what may be considered a problem when trying to clear potential brewery or beer names. Bring your laptop and do it yourself as we go along! *LOCATION: Alexander Valley Ballroom 1 & 2* 

12:00 pm- 2:00 pm BREAK

#### **AFTERNOON WORKSHOPS:**

2:00 pm – 3:00 pm Distributor Panel Discussion- "Working with Distributors- The Advanced Course" Moderator: Bob Stahl, Director DBI Beverages Inc. Panelists: Kevin Peterson- Morris Distributing; Karen Vaughn- Delta Sierra Beverage; Dave Morrow- Specialty Brand Manager DBI Beverages Inc.

Wondering how to get better "share of mind" from your wholesaler? Does it ever seem like your distributor doesn't give your brand any attention? Does your wholesaler have too many SKU's? Come hear their side of the story and listen to what you can do to gain more attention, more traction and more sales from your wholesaler network. We have three veteran beer wholesalers, an AB, MillerCoors and independent here to share their view of how a partnership can create a win-win situation.



### **Schedule of Events**



#### Monday Afternoon Workshops Cont'd.

#### 2:00 pm – 3:00 pm *"The Challenges of Rapid Growth in the Craft Brewing Industry"* Speaker: Ken Dansie, CPA with Burr Pilger Mayer

Rapid growth is the Holy Grail for entrepreneurs but it comes with its own set of risks and challenges. The craft brewing industry is expecting exponential growth over the next few years and Breweries will need access to debt and capital. Learn about how to evaluate rapid growth and the debt and capital structures needed to fund that growth. *LOCATION: Dry Creek Valley Ballroom* 

#### 3:00 pm – 4:00 pm "Overtime Exemptions and Misclassification Issues: Brewing Wage and Hour Violations Could Seriously Interrupt Your Craft" Speakers: Amy Lessa & Megan Winter, Attorneys at Fisher & Phillips LLP

Paying employees a salary without overtime is risky under California law without careful analysis of the wage and hour exemption requirements. Most breweries don't give much thought to employee classifications. Yet, misclassification lawsuits and administrative claims are some of the most common and expensive claims breweries face. This seminar will review the brewery positions that are commonly misclassified and provide practical solutions to clean up your pay practices.

LOCATION: Alexander Valley Ballroom 1 & 2

#### 3:00 pm – 4:00 pm *"From Nano to Micro & Beyond"* Speaker: Mike Hess- founder, proprietor and CBO of Mike Hess Brewing

Mike Hess started Hess Brewing Company as a nano in 2010. In a short few years, he has grown into a packaging brewery with widespread distribution. Find out firsthand the journey from nano to beyond. Can you – will you – follow the road from nano to Micro...and beyond?

LOCATION: Dry Creek Valley Ballroom

#### 4:00 pm – 6:00 pm Open Beer Bar and Trade Show | Alexander Valley Foyer

#### 6:00 pm – 7:30 pm Beer Garden BBQ and Dinner Reception | Knights Valley Garden

(This is a ticketed event and you can purchase tickets at the door)

TUESDAY – November 4th, 2014 Hyatt Vineyard Creek Hotel & Spa | Santa Rosa, CA

**REGISTRATION OPEN:** Location: Alexander Valley Foyer

8:45 am-1:00pm

MORNING WORKSHOPS:

9:15 am – 10:15 am

#### "California ABC Regulations – A Historical Perspective" Speaker: Roger Hanney, Hanney & Associates

Roger Hanney will go 'where few have dared to go' by exploring the history and origins of California alcohol beverage regulations that we live with every day. There really is a rhyme or reason, and Roger has been on the front lines of policymaking since the birth of the craft brewing industry. Find out how and why such 'regulatory oddities' such as the type 75 license, self-distribution, growler labeling, tasting rooms and other privileges came to be -- and why these "privileges" are not "rights – and are always subject to change.

LOCATION: Alexander Valley Ballroom



## **Schedule of Events**



#### TUESDAY- Morning Workshops cont'd.

## 10:15 am - 11:30 am"Quality Control in a Brewery - the How and Why"Speakers: Vinnie Cilurzo & Mike Guilford, Russian River Brewing Co.

Other than safety, quality is the most important thing when it comes to making beer. Vinnie and Mike will show you an entire life cycle of a batch of beer in the Russian River lab including all of the test and procedures each batch goes through. They will also talk about why it is so critical to have a top notch QC/QA program. *LOCATION: Alexander Valley Ballroom* 

## 10:15 am - 11:30 am"History of the California Craft Brewing Industry"Speaker: Jay Brooks, Craft Beer writer and author

Brooks' talk on the History of Craft Beer in California will take a fond look back at the past nearly 50 years since Anchor Brewery was bought by Fritz Maytag, and the landscape of craft beer has exploded since, from the pioneers who started New Albion, Sierra Nevada and Triple Rock to today's 400+ breweries throughout the Golden State. *LOCATION: Dry Creek Valley Ballroom* 

11:30 am – 1:00 pm	OPEN TRADE SHOW & LUNCH RECEPTION	Sonoma Valley Garden
11.30 am 1.00 pm	OI EIN ITTADE SHOW & LONGH RECEI HON	Sonoma vancy Garden

- GENERAL SESSION Location: Alexander Valley Ballroom
- 1:00 pm 2:00 pm Association Update | Legislative Update | Board Introductions|

Speaker: Tom McCormick, Executive Director of the CCBA, Assemblymember Wesley Chesbro-CCBA Award Presentation

2:00 pm – 2:50 pm *"Craft Brewing by the Numbers: Current Growth and Future Challenges"* Speaker: Bart Watson, Chief Economist at the Brewers Association

Looking at the state of the craft brewing industry, particularly in CA by comparing per capita statistics and growth across the country. Bart will look to the future and potential strains on growth from raw materials and other suppliers.

2:50 pm – 3:10 pm BREAK

3:10 pm – 4:00 pm *"Water Policy in California"* 

Speaker: Dr. Jeffrey Mount, Senior Fellow at the Public Policy Institute

Water is the next gold in California, and beer is mostly water. Drought or no drought, water is a key resource for our industry. Jeff Mount will describe in simple terms the myths of water supply in California and what we can expect in future years for supply and cost of this valuable ingredient.

4:00 pm – 5:00 pm KEYNOTE: "Celebrating Our 25th Anniversary"

#### Fritz Maytag, John Martin, and Ken Grossman.

Celebrate and toast with the founding Board members of your association in an engaging, entertaining and informative discussion with three craft beer pioneers. This will be an informal and fun chat with a toast to the CCBA!

5:00 pm – 7:00 pm BEER RECEPTION | Alexander Valley Foyer

# Save the Date

## Spring 2015

CCBA California Craft Brewers Conference: Southern California

Monday, May 18th and Tuesday, May 19th 2015

### Southern CA Location: To Be Announced

Schedule to include sponsorship showcase, morning & afternoon workshops, beer socials, afternoon general session with engaging speakers, and much more!

Additional Details to follow soon!

www.californiacraftbeer.com



## **Speaker Biography**



#### Keynote Speakers:

**Fritz Maytag:** Former owner of Anchor Brewing Company, founding CCBA Board president and industry pioneer. As a graduate of Stanford University, Fritz Maytag was living in San Francisco in 1965 and decided to purchase the failing Anchor Brewing Co.

John Martin: Founding CCBA Board member and owner of Triple Rock & Drake's Brewing Company.

#### Ken Grossman: Founder, Owner & President of Sierra Nevada Brewing Co.

Ken Grossman founded Sierra Nevada Brewing Co. in 1980, making it one of the first and most successful craft breweries in existence.

#### **General Session Speakers:**

#### Dr. Jeffrey Mount, Senior Fellow with the Public Policy Institute of California

Dr. Jeffrey Mount is a Senior Fellow with the Public Policy Institute of California. He is the Founding Director of the UC Davis Center for Watershed Sciences, Professor Emeritus in the Department of Earth and Planetary Sciences, and former holder of the Roy Shlemon Chair in Applied Geosciences and the UC President's Chair in Undergraduate Education. During his long career Dr. Mount has published widely on science and management of rivers, including his award-winning book, California Rivers and Streams (UC Press). His work at the Public Policy Institute of California focuses on bringing together multidisciplinary teams of researchers to develop novel solutions to water problems, particularly in California.

#### Dr. Bart Watson, Chief Economist at the Brewers Association

Dr. Bart Watson is the Chief Economist at the Brewers Association, the national trade association for America's small and independent craft brewers. Prior to joining the Brewers Association, he was a Lecturer at the University of California, Berkeley and a Visiting Assistant Professor at the University of Iowa. **Contact:** He can be reached by email at bart@brewersassociation.org

#### Tuesday, November 4th Morning Workshop Speakers:

#### Vinnie Cilurzo, Co-owner of Russian River Brewing Co.

Vinnie Cilurzo is co-owner with his wife Natalie of Russian River Brewing Company in Santa Rosa. Vinnie manages brewing, distributor and brewpub allocations, inventory, purchasing, and is fork lift driver. In 2008 Vinnie was honored with the Brewers Association Russell Schehrer Award for Innovation in Brewing. **Contact:** vinnie@rrbeer.com Website: www.rrbeer.com

#### Mike Guilford, Oversees Quality Control at Russian River Brewing Co.

Prior to completing the Master Brewers Program at the University of California, Davis in 2006, Mike Guilford dreamed about brewing beer as he worked in biotech and academic laboratories. After Davis, he interned at Russian River Brewing Company where he learned about the forbidden side of beer... bacteria, Brettanomyces, wooden barrels, and spontaneous fermentation. In 2009, he rejoined Russian River as Lead Brewer at the production facility. Mike currently oversees all aspects of the Quality Assurance and Quality Control. When not working, he spends his time with his wife and two little girls enjoying all that Sonoma County has to offer. **Contact:** mguilford@rrbeer.com

#### Roger Hanney, Hanney & Associates

Roger Hanney is the principle of Roger A Hanney & Associates. Hanney's consulting company targets the alcoholic beverage industry in California, specializing in ABC licensing and regulatory compliance for brewers, wholesalers and retailers.

#### Jay Brooks, Craft Beer Writer and Author

Brooks has been writing about beer for over 20 years, and is the former GM of the Celebrator Beer News and was the chain beer buyer for Beverages & more. He is currently a syndicated newspaper columnist for the Bay Area News Group with his bi-weekly column, "Brooks On Beer" and contributes to most major beer periodicals. Brooks studied brewing at U.C Davis and has judged many local and international beer competitions. Contact: Email- jay.brooks@gmail.com Website: http://BrookstonBeerBulletin.com



## **Speaker Biography**



#### Monday, November 3rd Workshop Speakers:

#### Candace L. Moon, Craft Beer Attorney

Candace L. Moon is a San Diego-based attorney whose practice is focused on the craft beer industry. She currently works with over 50 craft breweries and craft breweries-in-planning nationwide, handling many different legal areas including business entity formation, alcoholic beverage law and trademark law. She has been a member of the California State Bar since 2008 and the Brewer's Association since 2009. **Contact:** She can be reached through email at her website, <u>http://www.CraftBeerAttorney.com</u>; or <u>Candace@craftbeerattorney.com</u>.

#### Mike Hess, Founder of Hess Brewing Company

Mike Hess is founder, proprietor and CBO of Mike Hess Brewing. He began as a home brewer in 1995 in his Philadelphia apartment. When he moved to San Diego in 2001, he built a 10 gallon, 3-tier gravity system. Mike opened up the original Hess in 2010 to try his hand in the world of craft beer, but more importantly to prove or disprove the concept of the nano-brewery as a viable business. Mike is the visionary behind the North Park location, which opened in 2013, wishing to create a unique brewery experience that showcases not just the equipment, but the brewers themselves, as they work to create delicious artisanal beers in full view of the brewery's visitors. **Contact:** mike@hessbrewing.com

#### Ken Dansie, Burr Pilger Mayer

Ken Dansie is a CPA and leader in Burr Pilger Mayer's (BPM) Private Company Services Group. Ken's advisory work in the private sector includes operational and financial advice for rapid growth companies and extensive business consulting, due-diligence and investigations. Ken has served companies from a broad spectrum of industries including craft breweries and spirits companies large and small from throughout California. Through years of alcohol beverage experience, Ken has developed deep relationships with industry bankers, lawyers, distributors and other craft industry service providers. Ken is an active member of the California Craft Brewers Association and is committed to the continued growth of the industry. **Contact:** KDansie@bpmcpa.com / (707) 524-6545

#### Amy Lessa & Megan Winter, Attorneys with Fisher & Phillips LLP

Amy Lessa and Megan Winter are partners at Fisher & Phillips LLP, a national law firm representing employers exclusively in the areas of labor and employment law for over 70 years. Amy and Megan are committed to providing efficient and practical solutions to today's labor and employment problems. As one of the largest labor and employment law firms in California, Amy and Megan are well-versed in the unique features of California law, and have extensive experience designing alternative dispute resolution methods that can keep employers out of California courts. **Contact-** Website: www.laborlawyers.com Email: alessa@laborlawyers.com and mwinter@laborlawyers.com

Bob Stahl, Director- DBI Beverages Inc. Contact: Bob.Stahl@dbibeverage.com

#### Kevin Peterson, Morris Distributing

Kevin is the General Manager of Morris Distributing, based in Petaluma, Ca. Morris primarily distributes craft & specialty beverages to six counties (Marin, Sonoma, Napa & San Francisco, Mendocino & Lake). Prior to this, Kevin spent 30 years with House of Daniels/Golden Gate Distributing, learning every facet of the business as he worked his way up from warehouseman to Company Manager. **Contact:** kpeterson@morrisdistributing.com Website: morrisdistributing.com

**Dave Morrow, Specialty Brand Manger at DBI Beverages Inc.** Contact: david.morrow@dbibeverage.com Dave started his beer career as Assistant brewer and sales manager at Sudwerk Brewery then moving on to be the owner of Morrow Distributing from 2004-2007, currently he is the Specialty Brand Manager for DBI Beverages Sacramento overseeing the Valley division. **Contact:** david.morrow@dbibeverage.com

#### Karen Vaughn, Delta Sierra Beverage

Karen Vaughn began her beer career 25 years ago with Delta Sierra Beverage, which was then Delta Brands. After multiple positions, Karen has been General Manager at Delta Sierra Beverage for 5 years. Delta Sierra Beverage has supported California craft beers for over 30 years. **Contact:** Kvaughn@dsbeverage.com website: www.dsbeverage.com

Krista Grove: Bidwell Insurance Agency Inc., Contact: kristag@bidwellinsurance.com

Robert Binion: Carroll, Burdick & McDonough LLP, Contact: rbinion@cbmlaw.com

Craig Rashkis: Farwell Rashkis, LLP- Contact: craig@farwellrashkis.com



## **California Craft Brewers Conference**

### **Sponsor Information**



Thank you to our CCBC Sponsors & Exhibitors for their support!

Please use the following contact information as a resource for you and your company!

#### **Beall Brewery Insurance**

#### 130 West Vine Street | Redlands, CA 92373 23 Corporate Plaza, Suite 150 | Newport Beach CA 92660 Website: www.beallbreweryinsurance.com

Beall Brewery Insurance is a craft brewery insurance program with clients throughout the United States. The experienced and knowledgeable professionals at Beall Brewery Insurance will customize a craft brewery insurance package that meets your budget and covers your brewery so that you can feel confident about the future and focus on what you do best: brewing great craft beer.

#### Burr Pilger Mayer (BPM)

#### 110 Stony Point Road, Suite 210 | Santa Rosa, CA 95401 Website: www.bpmcpa.com

Burr Pilger Mayer (BPM), accountants and consultants, has been serving the California craft brewers community for the past 28 years. With six offices located throughout the Greater Bay Area – we deliver the resources, expertise and know-how of a Big 4 accounting firm with the responsiveness and accessibility of a local firm. We provide a full- driven, relationship-based approach to banking provides service offering of accounting, tax and consulting services including financial modeling, forecasting, bank loan negotiation and capital structure advisory services. Over our many years in the craft beer community, BPM has developed deep relationships with industry bankers, lawyers, distributors and other service providers

#### **Union Bank**

#### 350 California St. 10th Floor | San Francisco, CA 94104 Website: www.unionbank.com

Mike Stahl and Arash Ghassemi from Union Bank are active in financing the craft beer industry with working capital lines of credit and equipment loans to support expansion. Please feel free to contact Mike or Arash to discuss their experience in the industry and how they can help support the growth of your business.

#### **BreweryPlus Insurance Program**

BreweryPlus is a specialty Property & Liability insurance program providing comprehensive value to the craft brew industry. We offer small-and-medium craft brewers customized coverage at affordable premiums. Contact: Courtney Nelson, Bidwell Insurance Agency Email : Courtney@bidwellinsurnace.com Joey Marguez, Armstrong & Associates Email: jmarquez@armstrongprofessional.com

#### Saxco International

#### New Address as of November 10th, 2014: 1855 Gateway Boulevard, Suite 400 Concord, CA 94520 Website: www.saxco.com

The leading distributor of packaging solutions to the craft beer, wine, liquor and food industries in North America. Owens-Illinois and our globally sourced Saxco Private Label allow us to deliver both cost effective stock solutions as well as completely customized packaging. Multiple locations throughout North America.

#### Sunwest Bank

#### 2050 Main Street, Suite 300 | Irvine, CA 92614 Website: www.SunwestBank.com

An established community bank, Sunwest Bank has offices in California, Arizona, Washington and Idaho. Sunwest Bank offers a wide range of financial products to small- and mid-sized brewers, including equipment financing, lines of credit, SBA loans and remote deposit. The Bank's solutionaccessibility to decision makers and enhances value through strong partnerships with our clients.

#### **Cask Brewing Systems Inc.** #60-5100 64 Ave SE Calgary, AB, T2C 4V3 , Canada Website: www.cask.com

Cask Brewing Systems invented micro-canning, and supplies a range of affordable, compact, high-performance canning systems to small scale breweries and packagers worldwide. Cask has installed over 350 canning lines in 25 countries. We are the official supplier of Ball Corporation for the supply of printed aluminum cans to our customers.

#### **City of San Leandro** 835 East 14 Street San Leandro, CA 94577 Website: http://sanleandronext.com/ Phone: (510) 577-3327

Visit our conference booth and ask us about our growing craft brewery industry, Craft Brewery Financial Incentive Program and available brewery space in San Leandro



## **Sponsor Information**



#### Criveller California Corp 185 Grant Ave | Healdsburg, CA 95448 Website:<u>www.criveller.com</u>

Phone: 707-431-2211 | mail@criveller.com

Criveller has over 35 years' experience in the brewery industry and the Criveller brand has been synonymous with building premium brewhouses worldwide. Hundreds of custom-built turnkey systems have been installed in more than 10 countries ranging in size from 2.5 bbl 2-vessel up to 50 bbl power-assisted 4-vessel systems. Not only can we offer you the best quality and designed systems we can also fulfill your other equipment needs: pumps, bottling lines, keg washer, keg filler, filtration, rinsers, labellers and much more.

#### Diablo Valley Packaging 2373 North Watney Way| Fairfield, CA, 94533, US Website: dvpackaging.com

Diablo Valley Packaging is a family owned service oriented company providing the Craft Beer industry with another bottle sourcing option. Top quality glass matched with superior service at a competitive price is our promise to every customer regardless of size.

#### Farwell Rashkis, LLP 18 Park Avenue Los Gatos, California 95030 Website: www.farwellrashkis.com

Farwell Rashkis, LLP is an alcohol beverage and business law firm actively providing services to craft breweries in California. With prior careers in brewing and bar operation, we are proud to apply our industry experience and insight in addition to our knowledge of the law.

#### First Community Bank 438 First Street | Santa Rosa, CA 95401 Website: www.fcbconnect.com

First Community Bank specializes in commercial real estate lending, construction lending and business lending including SBA loans. In addition, we offer a full array of deposit products, cash management services and ACH processing. Because we are locally owned, our principal focus and dedication remain on supporting the businesses and economic health of the communities we live in.

#### Fisher and Phillips LLP

#### 4747 Executive Drive | Suite 1000 | San Diego, CA 92121 Website: www.laborlawyers.com

Fisher & Phillips LLP is a national law firm representing employers exclusively in the areas of labor and employment law for over 70 years. We are committed to providing efficient and practical solutions to today's labor and employment problems. We also understand your business so our advice fits your needs to help you prevent employee claims and navigate tricky legal terrain.

#### Gamer Packaging Inc. 330 2nd Ave South, #895 Minneapolis, MN, 55401-2302, United States Website: www.gamerpackaging.com

Phone: 612.788.4444

Gamer Packaging is a full-service packaging distributor specializing in the needs of the craft brewing industry. We offer a wide range of products such as glass bottles, aluminum cans and bottles, crowns and carriers. We provide innovative, flexible and responsive solutions and services for all of your packaging needs.

#### George Petersen Insurance Agency 175 W. College Avenue Santa Rosa, CA 95401 Website: www.gpins.com

George Petersen Insurance Agency has been offering comprehensive insurance coverage since 1935. Our focus has always been on serving our clients and protecting their assets. As one of the largest independently owned agencies in Northern California, we have the size and experience to provide in-house expertise for every kind of insurance coverage. Let us ensure your brewery is a successful one by protecting your assets and delivering quality service at an affordable price.

#### Grandstand Glassware & Apparel 3840 Greenway Cir

#### Website: www.egrandstand.com

Grandstand has been branding the craft brewing industry since 1988. We strive to provide an excellent screen printing experience to our customers at the lowest possible price at the fastest possible turnaround. Our hard work, commitment to customer service, and quality excellence has earned us many returning clients and friends. Providing you with Glassware, apparel for retail & server ware, as well as all of your promotional needs.



## **Sponsor Information**



#### H<sub>2</sub>O Engineering 189 Granada Drive | San Luis Obispo, CA 93401 Website: www.h2oengineering.com

H<sub>2</sub>O Engineering specializes in ozone remediation, water treatment, system integration and automation nationally and internationally. Based in San Luis Obispo, CA, H<sub>2</sub>O Engineering, Inc. – a Certified Small Minority Business – is a full-service resource for drinking water, water reuse, water treatment and soil and groundwater remediation.

#### Hops-Meister, LLC PO Box 3366 Clearlake, CA 95422

#### Website: www.Hopsmeister.com

Hops-Meister, LLC is a family farm located in northern California specializing in Estate Grown, Certified Organic and sustainable fresh, whole dry and pellet hops, and the original California hops Ivanhoe® and Gargoyle®

#### Hopsteiner

#### 1 W Washington Ave | Yakima, WA 98903 US Website: www.hopsteiner.com

Since 1845 Hopsteiner has provided hops and hop products from Europe and the US. We are committed to satisfying all of our customers' needs – whether it is supplying them with the highest quality, freshest beer hops, or offering them a full-range of hop products.

#### Labeltronix

#### 2419 E Winston Rd | Anaheim, CA, 92806 Website: www.labeltronix.com

Labeltronix is the leading provider of high quality, eye catching labels utilizing digital and flexographic technologies and premium hot foil stamping and embossing. Celebrating over 20 years of success, Labeltronix has delivered the promise of quality and reliability in every custom solution it creates for the craft beer industry.

#### MaltUSA.com

#### 1689 Pleasant Hill Road | Sebastopol, CA 95472 Website: www.maltusa.com

MaltUSA.com is the quick and simple way to order supplies for your brewery. Just a few clicks and you can have what you need dispatched from our nearest warehouse. We proudly serve craft breweries with high product line to meet craft brewers' needs.

#### **Muntons Malted Ingredients Inc.**

#### WestPark, 8445 154th Ave NE | Redmond, WA, 98052 Website: www.muntons.com

Muntons is a UK based manufacturer and supplier of malt, malt extract, and malted ingredients to the world market.

#### **Prospero Equipment Corp.** 123 Castleton St Website: www.prosperocorp.biz

PROSPERO is a full service equipment company supplying brewhouses, bottling, canning and packaging solutions to the brewing industry. To best serve our clients, PROSPERO has nine factory trained technicians and two parts distribution centers between our offices in New York and California.

#### **PTG Water & Energy** 2306 Merced Street | San Leandro, CA, 94577 Website: www.ptgwaterandenergy.com

PTG's unique, patented technology combines brewery water treatment with energy generation. PTG's Combined Heat & *Power (CHP) systems use waste biogas or natural gas to power* a turbine or engine that generates electricity, provides heat for boilers, and treats wastewater. This enables tremendous savings in both electricity and natural costs.

#### **Silver State Stainless**

#### 12 Industrial Pkwy Ste E1| Mound House, NV, 89706 Website: www.silverstatestainless.com

Phone: 775-246-1180

Silver State Stainless manufactures custom brew house configurations and fermentation tanks. Design and manufacture to exacting specifications. High quality and on time delivery. (Made in America)

#### Wendel, Rosen, Black & Dean LLP 1111 Broadway, 24th Floor | Oakland, CA 94607 Website: www.wendel.com/breweries

Contact: Eugene Pak, epak@wendel.com

Wendel, Rosen, Black & Dean LLP is a leading mid-size law firm based in Northern California, serving clients throughout the Bay Area, California, and the country. Wendel Rosen attorneys quality ingredients and supplies, and an ever expanding have handled numerous legal matters for clients in the craft beer and related industries.



## **Sponsor Information**



#### White Labs Inc. 9495 Candida Street | San Diego, CA 92126 USA

**Website: www.whitelabs.com** *White Labs Inc. was founded in 1995 and supplies* 

White Labs Inc. was founded in 1995 and supplies breweries, wineries and distilleries with fresh yeast and related products, including analytical services. White Labs was the innovator of pitchable yeast. With offices in San Diego, CA, Davis, CA, and Boulder, CO.

#### Zep Food Division

#### Website: <u>www.zepfooddivision.com</u>

Proper sanitation in brewery and beverage facilities is critical to ensure the production of wholesome, quality products for your customers and a safe environment for your workers. Sanitation doesn't have to be costly or complicated. Zep is dedicated to providing its customers with effective products and safe procedures needed to keep your facility clean.

# Thank you to our CCBA Sponsors & Exhibitors for their support!